

ECONOMIC DEVELOPMENT UPDATE



CLARINGTON'S AUTO SECTOR BUSINESSES DRIVEN BY DIVERSITY



Greeley Containment & Rework

In November 2018, GM announced the closure of their Oshawa plant by the end of 2019.

Clarington has approximately half a dozen businesses serving the automotive sector in some capacity. In light of this news, the Clarington Board of Trade reached out to these businesses to understand any potential impact. The majority have a diversified customer base and market or do not deal directly with the Oshawa plant, as a result, not affecting their business directly. "This situation will impact us with Oshawa being twenty percent of our traffic to dealers in the U.S. We are working with GM to find additional volume out of Ingersoll to get us directed to their Ft. Wayne, IN plant for our

return loads of GM pickup trucks.", states Chad Doiron, CEO of CCT Auto Trans, vehicle hauler for major OEMs. "We are considered an excellent partner with GM and we anticipate this relationship to continue for a very long time."

The story is very different however for Greeley Containment & Rework. With 70% of their revenue generated from GM Oshawa, the impacts are massive, affecting over 100 employees. Greeley will be expanding their services beyond automotive, offering warehousing, quality inspection and subassembly. They are also exploring new endeavours which will provide opportunities for their current employees.

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Why Choose
Clarington
to Locate
Your
Business?

[Click here
to find out!](#)



DEVELOPMENT

2018 has seen an abundance of development activity and the momentum will continue throughout 2019. A few investment highlights is the opening of the OWASCO RV Centre on Rundle Road, Bowmanville in September 2018. Boyle Excavating is planning to open their new 12,600 square foot facility by early May this year. Halminen Homes will be moving to their newly constructed office in Bowmanville by this Spring, a relocation from Courtice.



The construction of the 350,000 square foot Toyota Canada facility is well underway in east Bowmanville. "Toyota Canada and our Design / Build Partner, Leeswood Construction, are very pleased with the progress to date on our new Eastern Canada Parts Distribution Centre.



So far, the perimeter foundation walls have been poured for the warehouse and office areas. Interior building footings will be completed by the end of January. Structural steel will start arriving on January 25, at which point the building will really start to take shape. The following few months will include installing the precast walls, roof, and the pouring of the warehouse floor slab, which is scheduled for June 2019. The latter half of 2019 will include interior work, dock equipment and racking, all scheduled for completion by December 2019 to support our occupancy in January 2020.

For various aspects of the project, Leeswood has been able to partner with local companies and sub-trades, and are continuing to seek out additional local partners for our project." – a statement provided by Toyota Canada. If local suppliers are interested in exploring opportunities in meeting the needs of the project, contact Andrew Fasken at Leeswood Construction: afasken@leeswood.ca.



The property at 205 Baseline Rd., Bowmanville has sold! News that many members of the community were anxious to hear after the former Rona building sat vacant for several years. With approximately 30 jobs to start, we welcome AutoPlanet Direct, who look forward to making Clarington their home, serving the GTA east market. CBOT is confident this economic revitalization will attract further growth and job creation in this area.

PROJECTS ADVANCING GROWTH: UPDATES

HWY 407 EAST EXTENSION

Highway 407 East Extension is progressing. Phase 2A – Highway 407 from Harmony Road to Taunton Road – opened to traffic on January 2, 2018, with tolling beginning immediately. Phase 2B – extending Highway 407 to Highway 35/115 and Highway 418 from Taunton Road to Highway 401 – is expected to be complete by 2020. Blackbird Infrastructure Group is committed to having the project open to traffic by 2020.

[Click here to receive updates on the project.](#)



ONTARIO POWER GENERATION DARLINGTON NUCLEAR REFURBISHMENT



Workers assemble fuel channels for Darlington's Unit 2.

The project remains on time and on budget, with more than 11 million hours worked safely since the start of the project. This past October, new calandria tubes were successfully installed in the Unit 2 reactor and work is now progressing as planned through the third major segment of the

project – the installation and reassembly of reactor components. Installation of new fuel channels is now underway. This mid-life refurbishment of Darlington's four reactors will benefit Ontarians for another 30 years, providing clean, reliably, electricity. [Click here for more details.](#)

PORT GRANBY PROJECT

Preparations have begun for the construction of the cover system for the above ground mound at Port Granby. The waste is expected to be completely excavated in 2019. Canadian Nuclear Laboratories (CNL) is undertaking the Port Granby Project on behalf of Atomic Energy of Canada Limited, a federal Crown corporation, as part of the Port Hope Area Initiative (PHAI). Started in 2016, the focus of the Port Granby Project is to remove historic low-level radioactive waste from the shoreline area in Port Granby, Clarington to a long-term waste management facility 700 metres north of the clean-up area.

[Click here for more details.](#)



Truck transferring the waste.

LOCAL INFRASTRUCTURE PROJECTS

On January 30th, 2019, Region of Durham Council approved the 2019 Servicing and Financing Studies for both Sewer and Water as well transportation infrastructure. This budget has some significant investments within Clarington which will help with our continued growth and improvements for existing residents, businesses and visitors to the community. The following is a brief summary of the Region's investments within Clarington. The Clarington Board of Trade look forward to the Region's investment which provides opportunity for growth within the community as well as attracting new investment.

ROADS

There is \$10,425,000 earmarked in the 2019 budget for intersection improvements, road and bridge rehabilitation. The majority of these projects include design work, environmental assessments, property acquisition and construction in 2019. For a detailed list of the projects review [Report #2019-COW-2](#).

WATER AND SEWER



Courtyce Trunk Project

The proposed 2019 Water Supply and Sanitary Sewerage Program include projects such as Phase 3 of the Courtyce Trunk construction on Baseline Rd. from Courtyce Rd. to Trulls Rd., and Trulls Rd. from Baseline to Bloor St. – a \$25,900,000 investment. This gives businesses in this area the option to connect to sewer and water services, allowing further growth and new development.

The design for the extension of the Baseline Road Trunk System sewer from Simpson Ave. to Bennett Rd. in Bowmanville is planned to commence in 2019. Construction forecasted to start 2022. A total investment of \$7,000,000 – creating the opportunity to maximize development of over 200 acres of Employment Lands in the Clarington Technology Park. For a detailed list of the projects contained in the Region's 2019 Water Supply and Sanitary Sewerage Business Plans and Budgets review [Report 2019-W-7](#).

SOUTH COURTYCE BUSINESS COMMUNITY WORKING TOGETHER TO BRING SEWER & WATER SERVICES



The South Courtyce Business community, consisting of approximately 40 businesses, historically have operated with no municipal water or sewer services, rather, functioning with a septic and well systems - making growth and investment attraction a challenge. The Courtyce Trunk Project is a Durham Region initiative. The project consists of the sewer trunk and watermain that will be extended from south of Highway 401 through the South Courtyce business area before eventually servicing North Oshawa.

After several discussions and meetings in the last two years involving the Clarington Board of Trade, Region of Durham Works and Clarington Engineering Services, several members of this business community have created a consortium to financially facilitate local services, serving each property – creating the opportunity to expand, maximize their property usage and will also attract new investment. Effective solutions are based on effective partnerships.

CELEBRATING BUSINESS LONGEVITY

We are thankful for the choice and commitment each business has made in making Clarington their home. Many businesses celebrated anniversaries in 2018. We are happy to share a few:



Congratulations to Ell-Rod Holdings in Orono on your 25 years in the community!



Congratulations to the team at Stutt's Pharmacy in Orono, celebrating their 150th anniversary!



St Marys Cement, celebrating 50 years at their Bowmanville location!

WELCOME TO CLARINGTON

Since the summer of 2018 several businesses have opened their doors to the community! Below are just a few businesses who were welcomed to Clarington, creating more than 60 jobs:

Comfort Inn & Suites Bowmanville 

OWASCO RV Centre 

Critical Hit Gaming Lounge

Queens Castle RestoBar

Village Card & Gift 

Newcastle Massage Therapy

Strudelicious 



Comfort Inn & Suites Bowmanville



Critical Hit Gaming Lounge



Strudelicious

THE VALUE OF CONNECTING

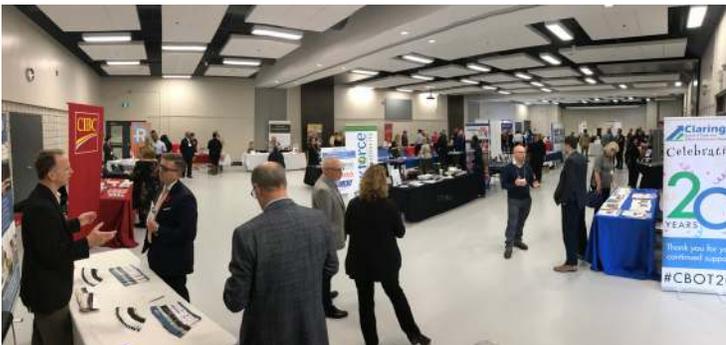
CLARINGTON EMPLOYER-STUDENT SUMMIT



On October 3rd, CBOT hosted the first Clarington Employer-Student Summit! 150 grade 11 and 12 students from Clarington Secondary School, Courtice Secondary and Bowmanville High School interacted with 25 local businesses representing a diverse cross-section of companies from the trades, life science, tourism, construction, entrepreneurs

and post secondary institutions. Opportunities to learn more about how to write an effective resume and explore education were also available to students. A great opportunity for businesses to engage with students and for students to explore career options in their own backyard. Working together to grow a strong, local workforce in Clarington!

BUSINESS-TO-BUSINESS SUMMIT



With over 75 business members in attendance CBOT's first B2B Summit held in November, was a huge success! Businesses had the opportunity to connect with resources that could help them reach their goals, as well they learned how to sell their

products and services to large organizations such as the Region of Durham, and Ontario Power Generation. Robert Weese from B2B Sales Connections addressed guests during lunch and offered the tools to generate better leads, how to reduce sales cycles, and close more business.

EXPLORE YOUR OPPORTUNITY TO MAKE VALUABLE CONNECTIONS UPCOMING CBOT EVENTS

Visit:
www.cbot.ca/cbot-events
to register!

Whats coming...

March 12: Breakfast with MPP Lindsey Park

March TBD: Success in :60

March 21: Off the Clock

April 25: AGM & Awards Dinner

May 3: Breakfast with MPP David Piccini

June 20: Golf Tournament



DID YOU KNOW...

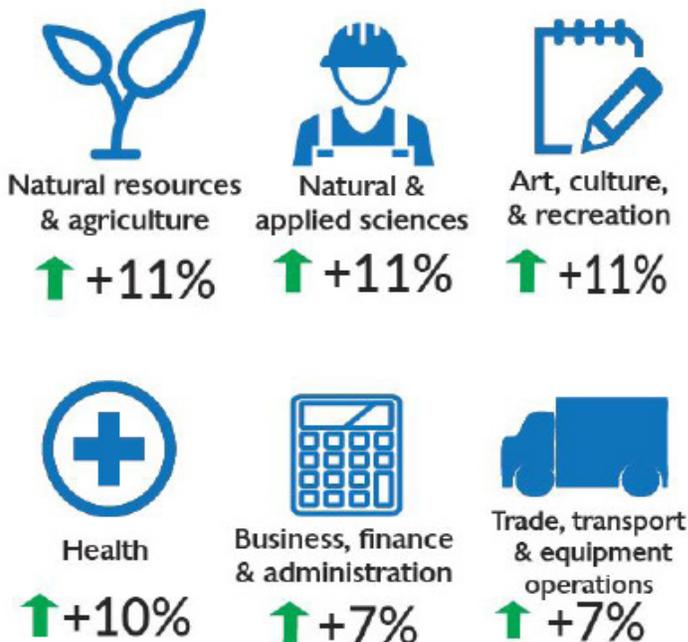
...THE REAL DIRT ON FARMING IN CLARINGTON?

[Click here to learn more!](#)



...CLARINGTON'S WORKFORCE STRENGTHS, TALENTS AND FUTURE OCCUPATIONAL GROWTH

Projected occupational growth from 2017-2022



[Click here to learn more!](#)

Durham Region Employer Survey



Take the survey:

<http://bit.ly/durhamemployer>

durham
workforce
authority

This study has been approved by the UOIT Research Ethics Board
REB #15095 on
January 9, 2019

HOT LISTINGS

OFFICE



5284 Main St., Orono
2,000 sq ft + Basement
\$12.00/Square foot, includes TMI
[Read more](#)



167 & 169 King St. E., Bowmanville
Two office spaces each
1,000 square feet
Contact adam@cbot.ca for details



71 Mearns Ave., Bowmanville
Second floor
2,800 sq ft or 1,400 sq ft
\$8.00/sq ft + TMI
[Read more](#)

REDEVELOPMENT



45 Raynes Ave., Downtown Bowmanville
39 acre sight
Vision: mixed-use, \$13.8 million
[Read more](#)

INDUSTRIAL



1712 Baseline Road W., Courtice
3,200 square feet of office; 5,300 square feet warehouse
1.38 acre property
\$8.50/square foot +TMI
[Read more](#)

Looking for space? Contact us today for more options adam@cbot.ca

IMPORTANT LINKS:

1. [Durham Hospice donaton.](#)
2. [Asking the province to reaffirm Commitment to GO Train Extension.](#)
3. [Clarington opts in, allowing privately-owned cannabis retail stores](#)
4. [Click here](#) to learn about Clarington's GO Park& Ride located in Courtice.
5. [Click here](#) for the Municipality of Clarington's Planning monthly eUpdate, details on site applications, new developments and public meetings!
6. What is Economic Development Anyway?
[Click here to learn more.](#)

Need to hire? Looking for skills? Searching for space for your business? Does your business have or are you looking for equipment, expertise or resources? CLARINGTON CONNECTS is a on-line resource connecting people & business to opportunity. [Click here to explore your next opportunity.](#)



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Connecting Business & People to Opportunity

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Contact us if your business would like to share an opportunity



To add your opportunity contact: olivia@cbot.ca

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For more information, please contact:

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We look forward to seeing you!